



Forward-Looking Statements

This report may contain certain forward-looking statements concerning our future performance and should be considered as good faith estimates made by the Company. These forward - looking statements reflect management expectations and are based upon currently available data. Actual results are subject to future events and uncertainties, which could materially impact the Company's actual performance.





Beverage Powerhouse

Anadolu Efes Production Plants **EFES**





Beer Business FOCUS IN TURKEY & CIS

14* breweries in 5* Countries

35.0 mhl* Beer Capacity

5** malteries with 267,000 tons Malt Capacity

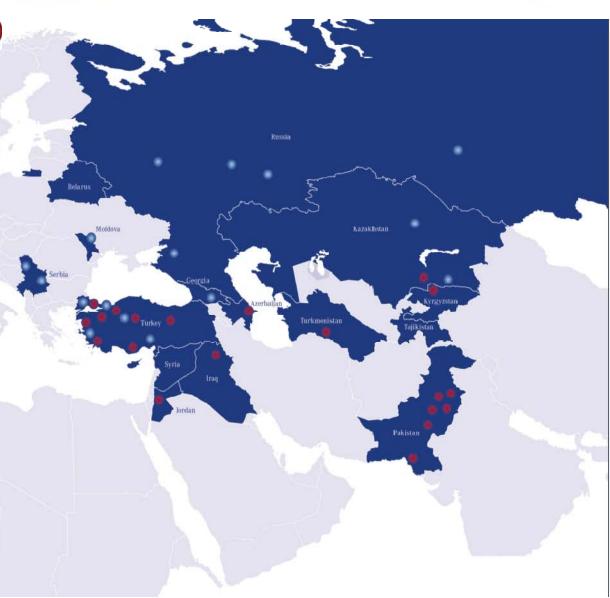
- * Does not include Serbian operations, where EBI currently has 28% shareholding
- ** In addition to fully consolidated 3 malteries, EBI also owns 19.98% interest in a maltery in Moscow.

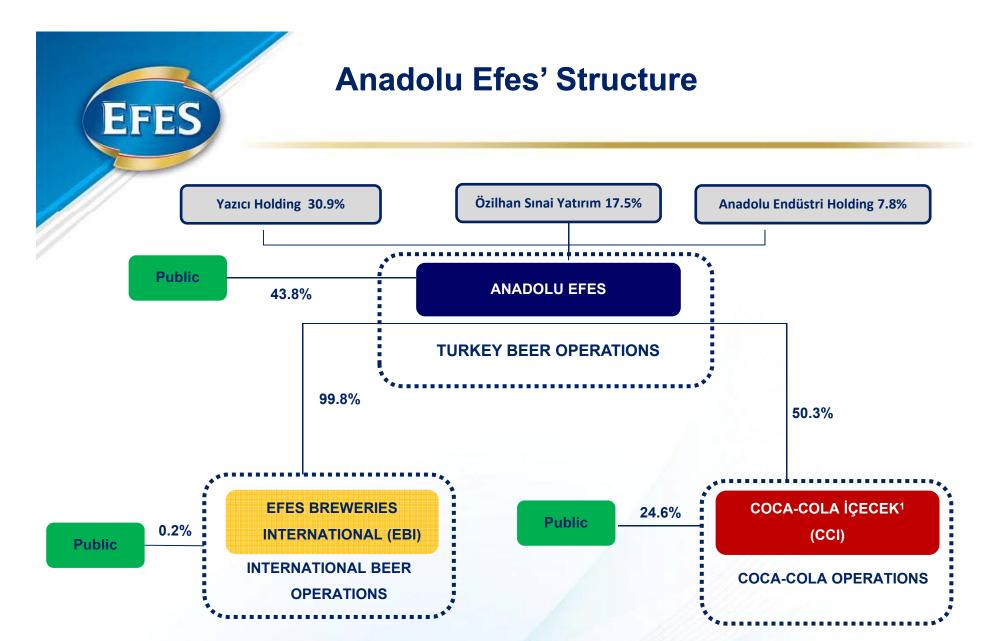
Coca-Cola Business FOCUS IN TURKEY, CENTRAL ASIA & MIDDLE EAST

20 bottling plants in 10 countries

980 million unit case capacity

3





•Level 1 ADR Program

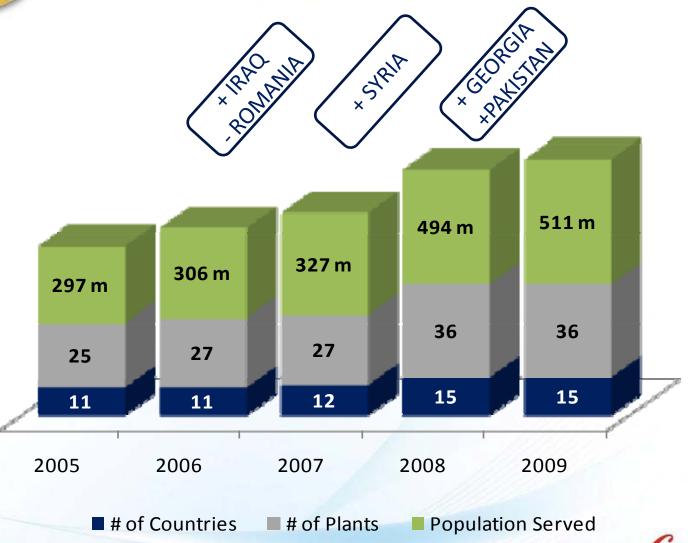
(1) 20% held by TCCEC (The Coca-Cola Export Corporation) and 5% by Özgörkey Holding.

* Only the major subsidiaries of the Group are presented





Rapidly Growing Beverage Company







Operating Markets







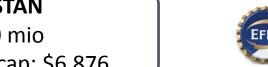
Pop: 72,6 mio

GDP per cap: \$8,590





GDP per cap: \$6,876





RUSSIA

Pop: 140.4 mio

GDP per cap: \$8,874



MOLDOVA

Pop: 4.2 mio

GDP per cap: \$1,496



GEORGIA

Pop: 4.3 mio

GDP per cap: \$2,496



PAKISTAN

Pop: 168.6 mio

GDP per cap: \$1,017



AZERBAIJAN

Pop: 8.8 mio

GDP per cap: \$4,864



KYRGYZSTAN

Pop: 5.3 mio

GDP per cap: \$872



TURKMENISTAN

Pop: 4.9 mio

GDP per cap: \$3,489

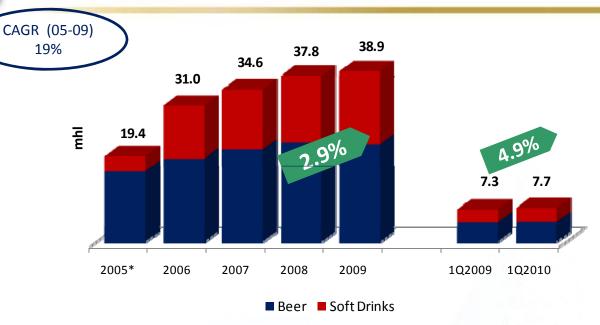


JORDAN

Pop: 6.3 mio

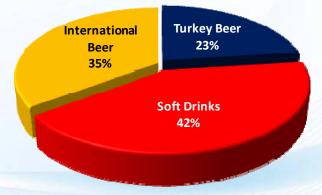
GDP per cap: \$3,766

Consolidated Sales Volume Development



^{*} In 2005 Turkey soft drink operations were consolidated by equity pick-up basis

Breakdown of Consolidated* Sales Volume-1Q2010





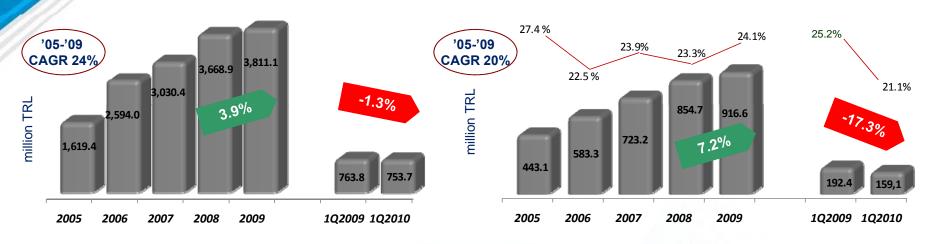
EFES

EFES

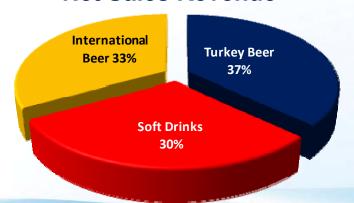
Consolidated Financial Performance

Consolidated Net Sales Revenue

Consolidated EBITDA*

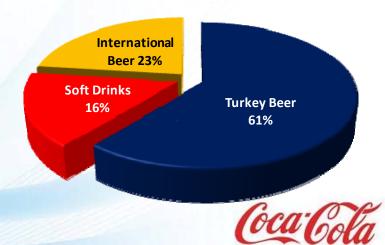


Breakdown of Consolidated* Net Sales Revenue



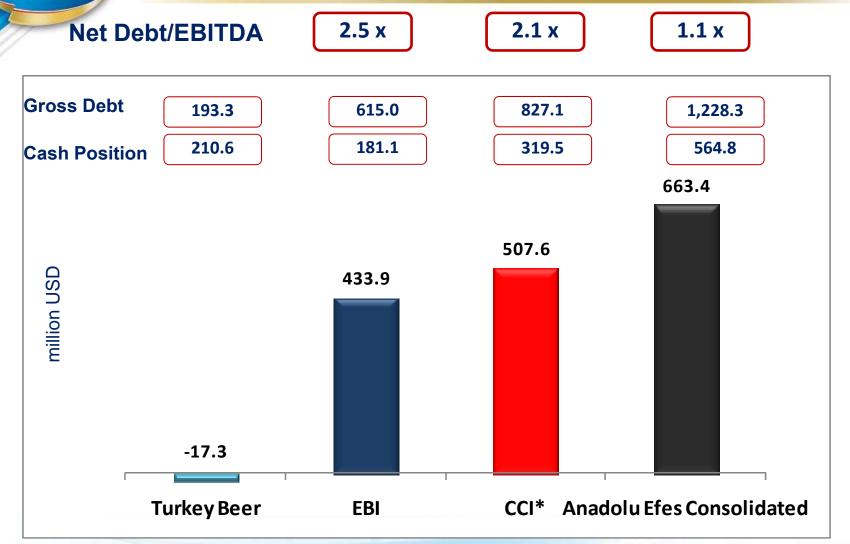
*Full year EBITDA is as previously reported, not restated as per CMB's new reporting format.

Breakdown of Consolidated* EBITDA



Net Financial Indebtedness

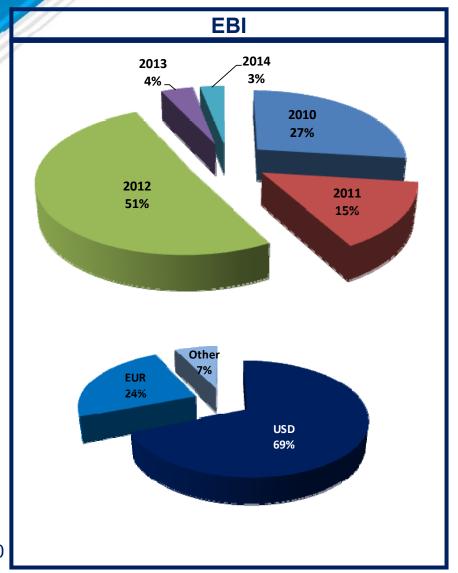
EFES

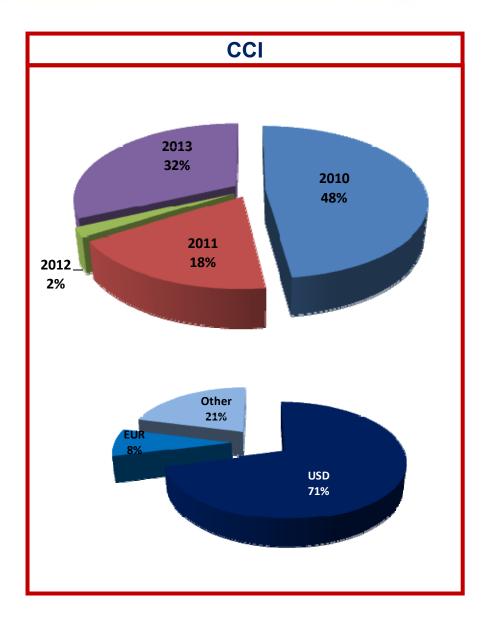






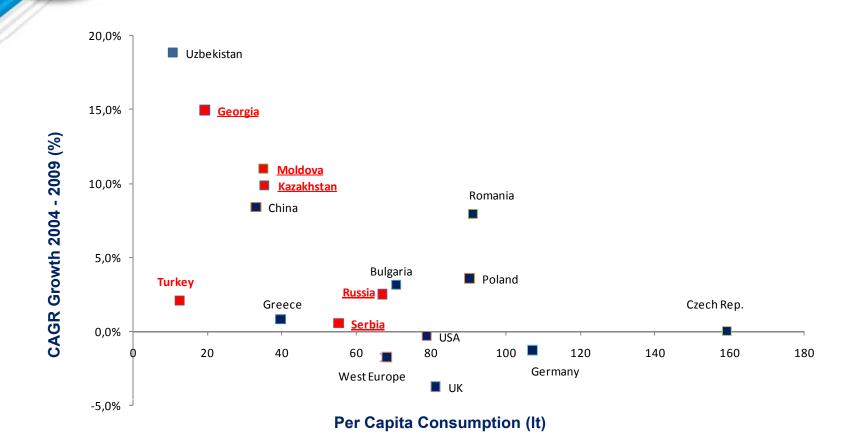
Debt Maturity & Currency Breakdown







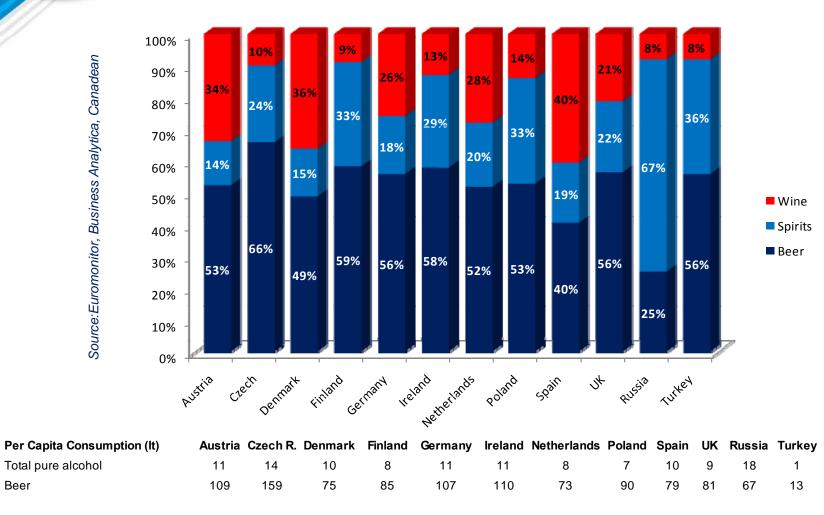
High Growth Beer Markets- Low Per Capita Consumption



EFES



Breakdown of Pure Alcohol Consumption



Beer



Strong Positions and Brands









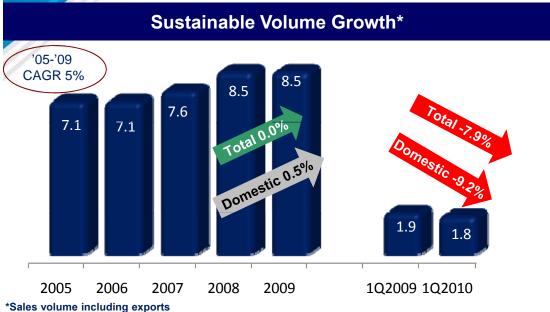




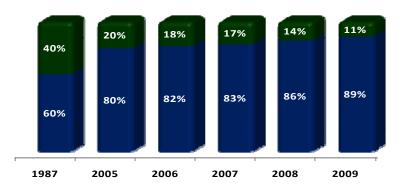
Turkey Beer Operations



A Leading Position in the Turkish Beer Market Steadily Growing and Increasing Market Share



Market Share Development



- In Turkey, having bottomed out with March-April 2009, the economy has started to accelerate and GDP decreased by 4.7% in 2009 and 6.0% in 4Q2009 y-o-y
- Sales volume in Turkey beer operations declined by 7.9%, due to;
 - ✓ 14% increase in average sales prices by the beginning of 2010 to reflect 35% hike in excise taxes
 - ✓ lower than beer price increases for other alcoholic beverages
 - √ high base of last year
 - ✓ smoking ban
 - √ challenging economic environment

despite;

√ double digit growth in export volumes

Off-Premise Development Initiatives

Before

EFES



Before



After



After



Off-Premise Development Initiatives

Before

EFES



Inside



After



Inside



On-Premise Development Initiatives



EFES



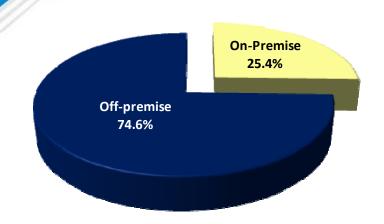




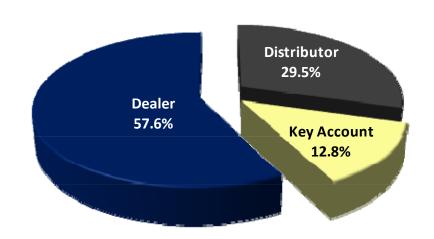
Turkish Beer Market – Fundamentals & Dynamics

Sales Volume by Consumption Channel (2009)

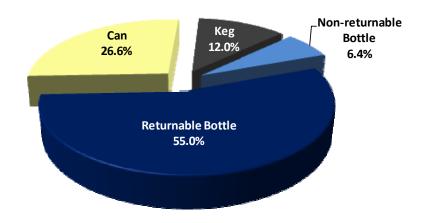
EFES



Sales Volume by Distribution Channel (2009)



Sales Volume by Package Type (2009)



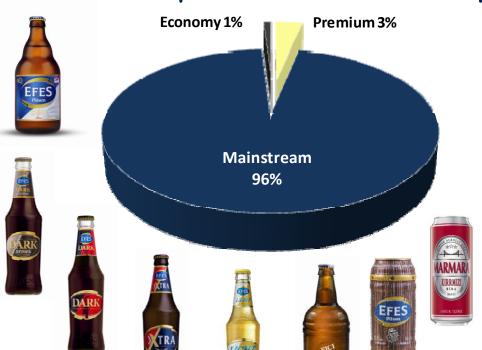
DYNAMICS OF THE TURKISH BEER MARKET

- Consolidated market top 2 players represent c. 99% of the market
 - √ lack of sizeable acquisition targets
 - √ consolidated distribution structure
- Returnable market Bottles & kegs amount to over 60% of the market
 - ✓ additional initial investment requirement for containers
 - √ requirement to set-up two way distribution system
- TV& Radio advertisement fully restricted since 1984
- High level of excise taxes
- Limited presence of organized retail- supermarkets account for ca.11% share of Efes sales volumes



Strong Brand Portfolio significant share of "Efes" brand





- 100% brand awareness for Efes
- Exports to more than 60 countries
- # 1 in consumer spending in Food & Beverage category - 7.1 % as of March 2009 (The Nielsen Company)
- 98.0% penetration in Turkey



Unmatched Brand Equity

TURKEY

Top Brands – % of spending-

Source. The Nielsen Company YTD March 2010

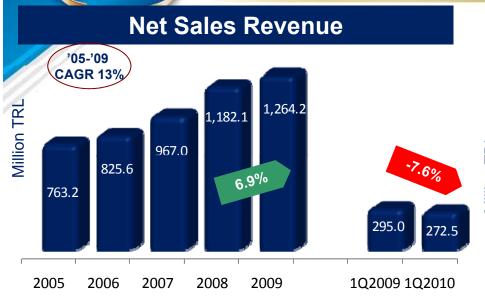
Total Trade		%
1.	Winston (tobacco)	6.0
2.	Marlboro (tobacco)	5.8
3.	Lark(tobacco)	4.8
4.	Parliament (tobacco)	4.4
5 .	Viceroy (tobacco)	3.9
6.	Tekel 2001 (tobacco)	3.9
7.	EFES PILSEN	3.0
8.	Muratti (tobacco)	2.4
9.	L&M (tobacco)	2.3
10.	Monte Carlo (tobacco)	2.0

Food & Beverage	
EFES PILSEN	7.1
Ulker	4.5
Eti	3.6
Yeni Rakı	3.3
Coca-Cola	3.2
Pınar	2.9
Çaykur	2.5
Sütaş	1.8
İçim	1.6
Nescafe	1.0
	EFES PILSEN Ulker Eti Yeni Rakı Coca-Cola Pınar Çaykur Sütaş İçim

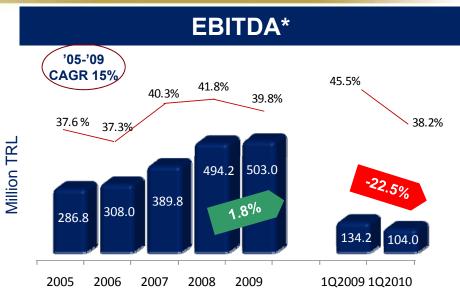
Turkish Beer Market – Vertical Integration **EFES TWO MALTERIES** 100% self sufficiency **ANADOLU EFES** Relationships Malt + Hops ONE HOPS FACILIT Patented barley seeds •Malting Barley at partly self sufficient •Fertilizer a pre-determined Long Standing •Technology & know-how price **FARMERS** Long standing relations with packaging suppliers **Packaging** • ca. 70% returnable COGS Breakdown (2009) 23.5% Malt & Other Raw Vertical integration is a key factor in 36.9% Materials efficient production cost management ■ Packaging & Auxilary Materials 39.6%

Overhead

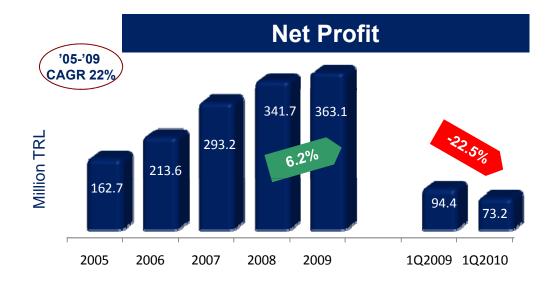
Turkey Beer Operations' Financial Performance



EFES



*Previously reported EBITDA figures for 2005, 2006 and 2007 are adjusted by excluding other income/expense arising from Anadolu Efes' holding nature for comparison purposes.





TURKEY BEER OPERATIONS 2010 Outlook

In 1Q2010, domestic sales volumes in Turkey declined, within our guidance expectations

• EBITDA margin declined from exceptionally high 1Q2009, contributed by shift in sales and marketing initiatives to 1Q

However, these negative effects will phase out through prospective quarters and we maintain our full year guidance with low single digit decline in volumes in Turkey beer operations and slight EBITDA margin decline.

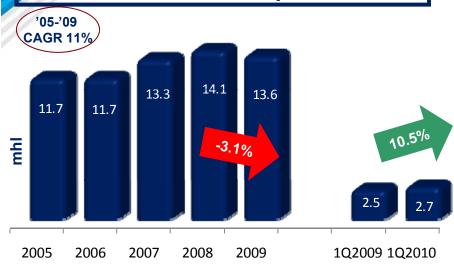


Efes Breweries International

EFES

Challenges Prevalent In International Markets

Volume Development



 Consolidated sales volume up by 10.5% in 1Q2010 and reached 2.7 mhl compared to the same period of previous year

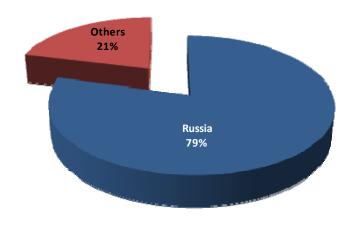
Breakdown of Sales Volume

EBI's consolidated sales volume grew significantly with the contribution of;

- initiatives to increase availability of our products
- •innovation to maximize the growth of strategic brands
- •the low base of last year

despite;

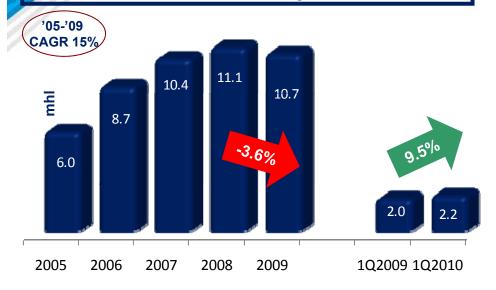
- higher beer prices to reflect higher taxes
- •unfavorable economic conditions



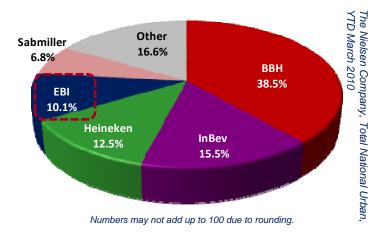


Outperforming The Market In Russia

Volume Development



Market Share by Volume – 1Q2010



• Beer market is estimated to have contracted by ca.12% in 1Q20101

• EBI's sales volume increased significantly by 9.5% in 1Q2010

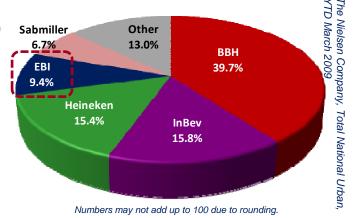
• market share improved further and reached 10.1% in 1Q2010 from 9.4% in 1Q2009

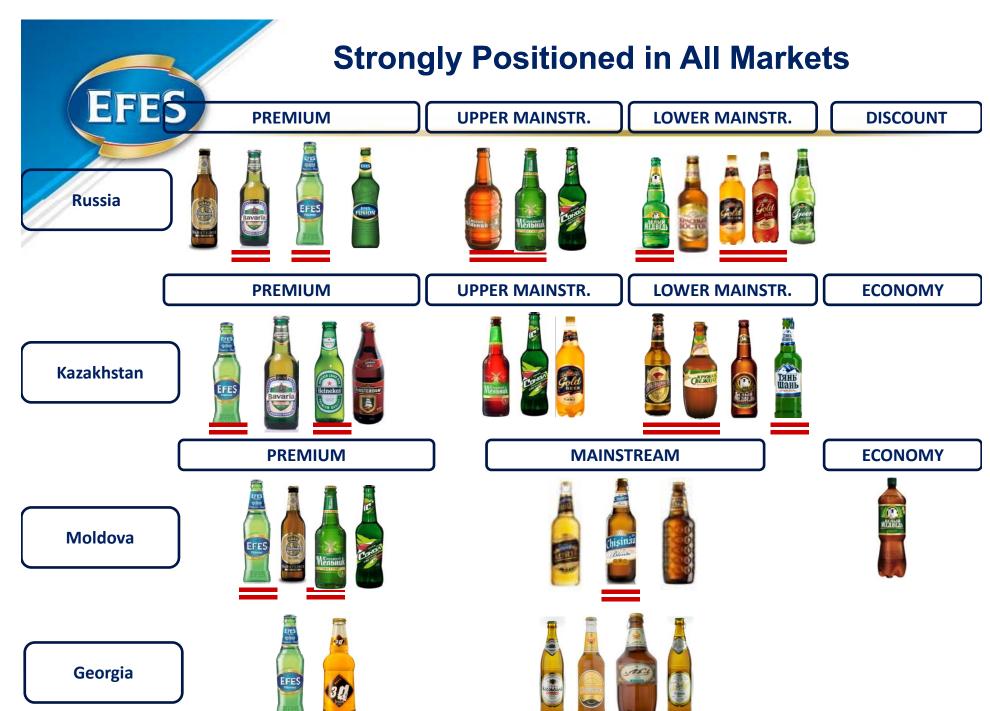
- Net sales revenue in USD terms increased by 9.4%, **contributed by**;
 - price increases
 - appreciation of Ruble against USD in 1Q2010 vs. 1Q2009

despite;

• significant excise tax increase, which is not fully reflected to consumers yet







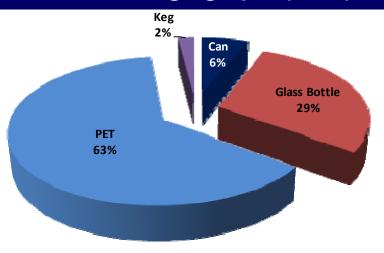
EFES

Russian Beer Market – Fundamentals & Dynamics

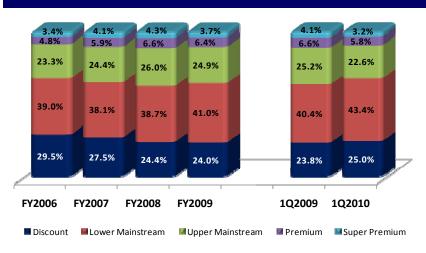
Outlet Split (2009)



Market Packaging Split (2009)



Market Segment Development *



 Shift between brands is not very high, but within each brand shift towards cheaper packaging is visible

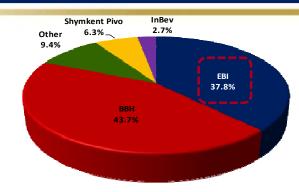
Source: The Nielsen Company

^{*} In order to reflect the market structure in a better way, the presentation of the Russian Beer Market segment breakdown has been changed as of 2009. For comparison purposes, the adjusted segment data is also provided for the last four years.



Other Operating Countries

Market Share by Volume

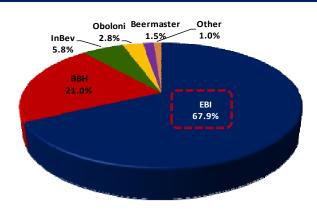


The Nielsen Company, YTD March 2010

Moldova

- #1 brewer
- Capacity: 1.7 mhl

Capacity: 2.4 mhl



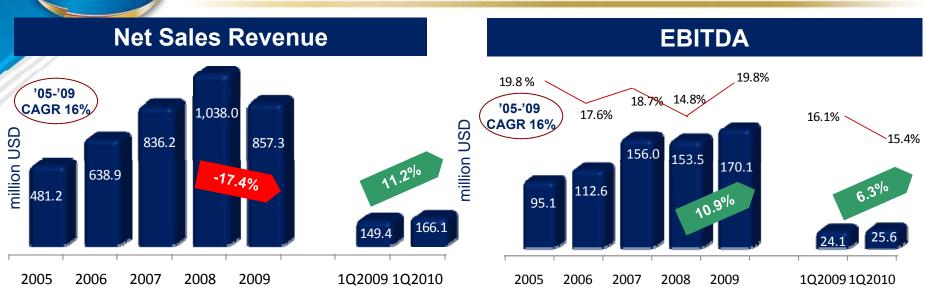
MEMRB, YTD March 2010

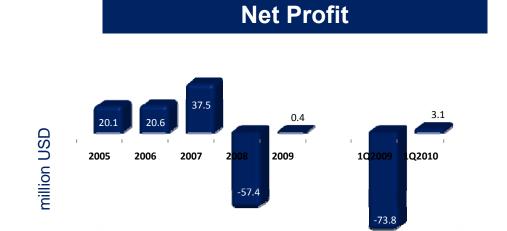
Georgia

- #1 brewer
- Capacity: 0.7 mhl
- EBI entered the Georgian beer market by the acquisition of the leading brewer in the market, JSC Lomisi ("Lomisi"), in February 2008 and included this operation in its financials starting from March 2008
- Market share up to 61% in YTD March 2010 vs 54% in YTD March 2009



International Beer Operations Financial Performance







EFES BREWERIES INTERNATIONAL 2010 Outlook

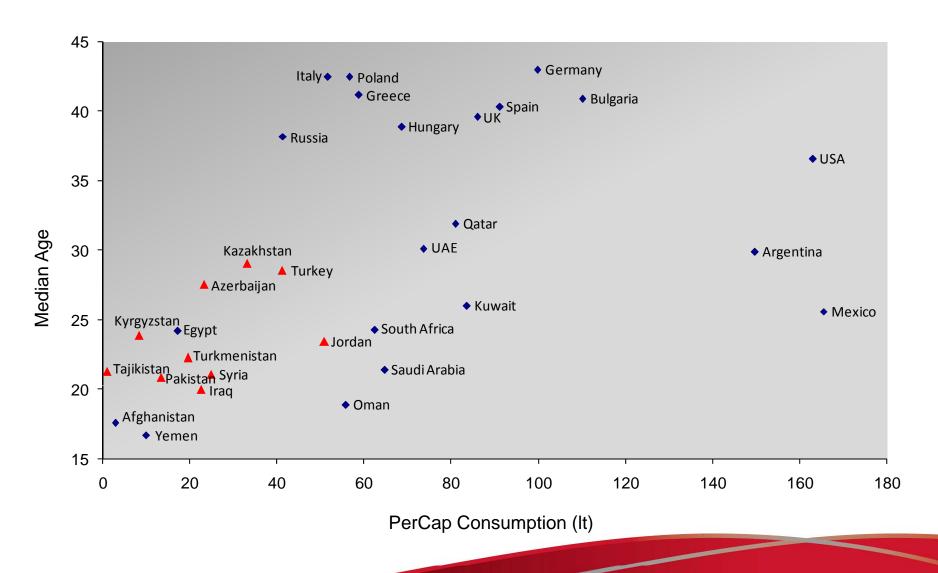
• Sales volume increased significantly in 1Q, ourperforming market estimates

Although current trajectory of EBI's 1Q2010 performance was significantly better than the one on which our full year guidance is based on, we believe it would be more appropriate to revise the outlook after seeing the 1H performance, although we believe our strategic initiatives will continue to provide us momentum going forward.





2008 Sparkling Beverages Consumption



Strong Positions in Operating Markets (2009)

Turkey

Sparkling Beverages

	Market Share	Position
Turkey	68.2%	#1
Pakistan	27.8%	#2
Kazakhstan	34.2%	#1
Azerbaijan ⁽¹⁾	52.6%	#1
Kyrgyzstan ⁽²⁾	n.a.	#1
Jordan ⁽¹⁾	13.3%	#2
Syria ⁽³⁾	10.5%	#2

Still Beverages

Wa	iter		uices & tars
Market Share	Position	Market Share	Position
8.5%	#3	29.3%	#1
7.6%	#3	1.6%	#8
4.6%	#4	8.0%	#3
48.9%	#1	4.9%	#6
	Market Share 8.5% 7.6%	Share Position 8.5% #3 7.6% #3 4.6% #4	Water Nec Market Share Position Market Share 8.5% #3 29.3% 7.6% #3 1.6% 4.6% #4 8.0%

Source: The Nielsen Company

(1) The Nielsen Company Database Adjustment

Source: The Nielsen Company,

- (1) The Nielsen Company Database Adjustment
- (2) CCI Estimate
- (3) MEMRB



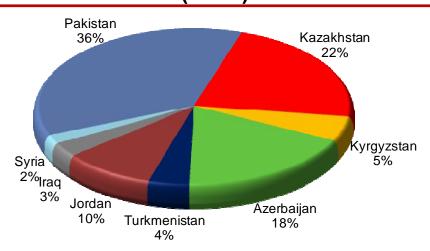
Geographic and Category Split of Business

Volume split (uc) - Geography (2009)

Volume split (uc) – International Operations (2009)

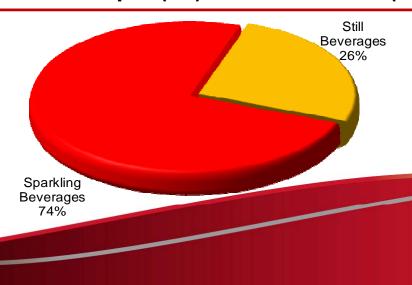


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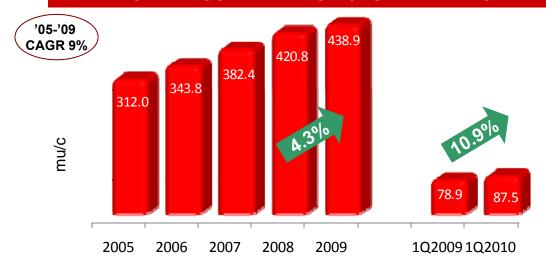
Coca Cola Tçecek

Volume split (uc) – Consolidated (2009)



Dynamic Growth in All Markets

TURKEY SOFT DRINKS VOLUME DEVELOPMENT



INTERNATIONAL SOFT DRINKS VOLUME DEVELOPMENT



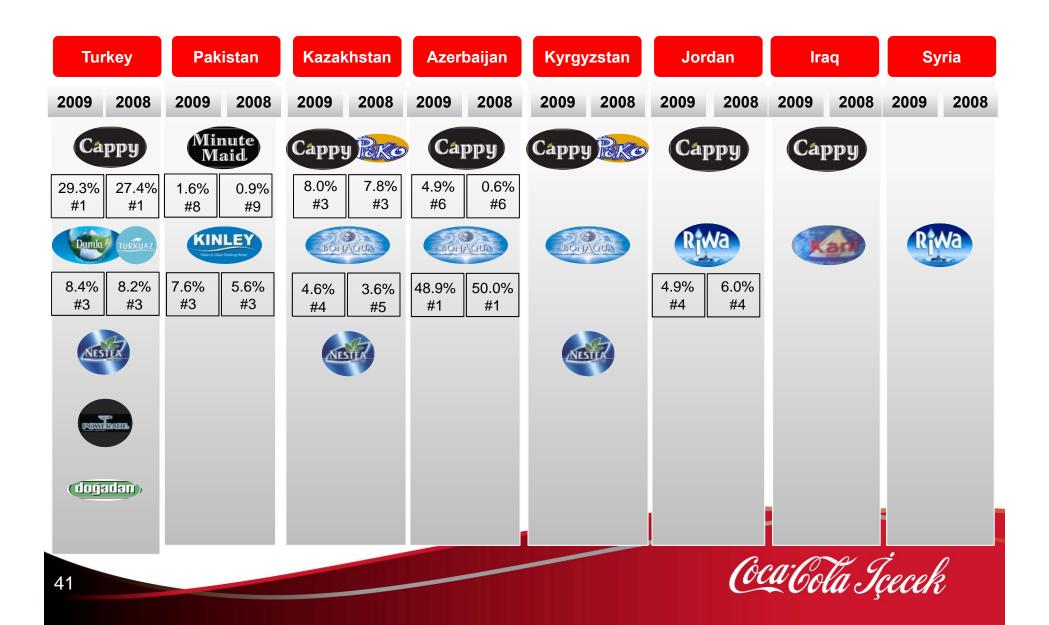


World-leading Brand Portfolio of Sparkling Beverages Market Share and Position

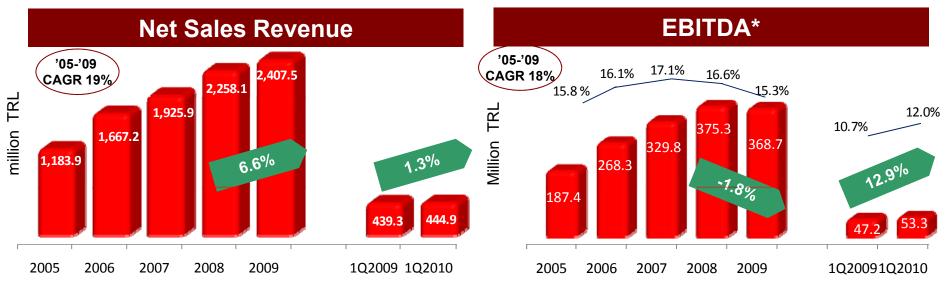
Turkey	Pakistan	Kazakhstan	Azerbaijan	Kyrgyzstan	Jordan	Iraq	Syria
2009 2008	2009 2008	2009 2008	2009 2008	2009 2008	2009 2008	2009 2008	2009 2008
68.2% 68.7% #1 #1	27.8% 26.3% #2	34.2% 36.6% #1 #1	52.6% 54.1% #1 #1	n.a. n.a. #1	13.3% 14.2% #2	n.a. n.a.	10.5% 9.4% #3
Con Cola Zero Spire Spire Schwepper Substitution	Cocola Coke Spire Spi	Geacola Carecta ague Spring Spring Schwepper	Cercola Cercola Capala Sporte	Corbola Carbola Light Springer Schweppes	Carbola Zero Spirite Still	Coalela Coalela Cagli	Coarbola Zero Sprice Still

Coca Cola Içecek

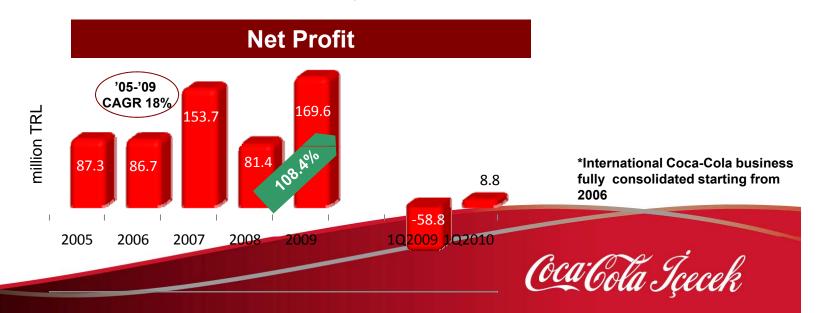
World-leading Brand Portfolio of Still Beverages Market Share and Position



Soft Drink Operations' Financial Performance*



^{*}Full year EBITDA is as previously reported, not restated as per CMB's new reporting format.



Thank You!



Questions Please...



Appendix



ANADOLU EFES

Consolidated Income Statements For the Three Months Period Ended 31.03.2010 and 31.03.2009

Prepared In Accordance with IFRS as per CMB Regulations

(million TRL)

	2009/3	2010/3
SALES VOLUME (million hectolitre)	7,3	7,7
SALES	763,8	753,7
Cost of Sales (-)	(382,7)	(380,1)
GROSS PROFIT FROM OPERATIONS	381,2	373,6
Marketting, Selling and Distribution Expenses (-) General and Administration Expenses (-) Other Operating Income	(174,1) (79,6) 4,5	(210,1) (84,4) 6.7
Other Operating Expense (-)	(9,2)	(8,2)
PROFIT FROM OPERATIONS	122,6	77,6
Loss from Associates	(3,8)	(2,8)
Financial Income	45,9	49,2
Financial Expense (-)	(232,8)	(29,7)
PROFIT BEFORE TAX FROM CONTINUING OPERATIONS	(68,0)	94,3
Continuing Operations Tax Expense (-)	(2,3)	(20,9)
PROFIT FOR THE YEAR	(70,3)	73,4
Attributable to:		
Minority Interest	(45,2)	1,9
Net Income attributable to Equity Holders of the Parent	(25,2)	71,5
EBITDA	192,4	159,1

Note 1: CCI's consoliated results are proportionately consolidated in Anadolu Efes' financial results as per its 50.3% shareholding.

Note 2: EBITDA comprises of Profit from Operations, depreciation and other relevant non-cash items up to Profit From Operations.





Total Assets

ANADOLU EFES

Consolidated Balance Sheets as of 31.03.2010 and 31.12.2009 Prepared In Accordance with IFRS as per CMB Regulations (million TRL)

	2009/12	2010/3
Cash & Cash Equivalents	1053,3	856,4
Investment in Securities	21,2	3,0
Trade Receivables	421,5	523,0
Due from Related Parties	0,8	1,2
Other Receivables	5,8	7,3
Inventories	412,4	448,1
Other Current Assets	141,6	170,3
Total Current Assets	2.056,7	2.009,4

	2009/12	2010/3
Short-term Borrowings	949,3	697,6
Trade Payables	234,9	255,8
Due to Related Parties	15,0	14,2
Other Payables	202,3	297,4
Provision for Corporate Tax	16,5	18,4
Provisions	20,3	27,2
Other Liabilities	50,3	60,1

Total Current Assets	2.056,7	2.009,4
Other Receivables	0.9	1,1
Investments in Securities	40.1	41,9
Investments in Associates	45,4	40,1
Property, Plant and Equipment	1.981,6	2.013,6
Intangible Assets	357,0	361,5
Goodwill	855,6	873,8
Deferred Tax Assets	46,9	48,7
Other Non-Current Assets	45,9	44,2
Total Non-Current Assets	3.373,4	3.425,1

5.430,0

Total Current Liabilities	1.488,6	1.370,8
Long-term Borrowings	908,1	1171,2
Other Payables	126,6	129,2
Provision for Employee Benefits	40,1	39,9
Deferred Tax Liability	33,8	31,8
Other Liabilities	98,6	128,2
	1.207,2	1.500,3
Total Non-Current Liabilities		,
Total Equity	2.734,2	2.563,4

Note 1: CCI's consolidated financial results are consolidated in Anadolu Efes' financial results by proportionate consolidation method as per Anadolu Efes' 50.3% shareholding in CCI.

Note 2: 7.5% of Alternatifbank shares held by Anadolu Efes is accounted at fair value and classified as "Investment in Securities" in Non-Current Assets part of the balance sheet.

5.434,5





6,5 **88,9** (15,8) **73,2** 272,5 187,1 2010/3 104,0 82,4 Consolidated Income Statements For the Three Months Period Ended 31.03.2010 and 31.03.2009 2009/3 295,0 198,4 115,6 117,5 (23,1) 4,4 134,2 1,9 Prepared In Accordance with IFRS as per CMB Regulations TURKEY BEER OPERATIONS (million TRL) Financial Income / Expense CONTINUING OPERATIONS PROFIT BEFORE TAX GROSS PROFIT FROM OPERATIONS PROFIT FROM OPERATIONS Sales Volume (million hectolitres) Provision for Taxes PROFIT FOR THE YEAR EBITDA SALES

1,8

Note: EBITDA comprises of Profit from Operations (excluding other operating income/expense arising from Anadolu Efes' holding nature), depreciation and other relevant non-cash items up to Profit From Operations.

TURKEY BEER OPERATIONS	70	
Highlighted Balance Sheet Items as of 31.03.2010 and 31.12.2009	nd 31.12.2009	
Prepared In Accordance with IFRS as per CMB Regulations (million TRL)	Regulations	
	2009/12	2010/3
Cash, Cash equivalents and investment in securities	440,6	320,4
Trade Receivables	214,1	284,7
Inventories	105,5	103,0
Other Assets	21,5	24,9
Total Current Assets	9,062	742,2
Investments	12815	1 579 5
Property, Plant and Equipment	360,4	364,5
Other Assets	21,5	26,1
Total Non-Current Assets	1.673,3	1.981,2
Total Assets	2.463,9	2.723,5
Trade Payables	47,4	52,0
Other Liabilities	139,7	181,3
Short-term Borrowings	147,6	142,0
Total Current Liabilities	342,4	378,5
Long-term Borrowings	,	152,2
Other Liabilities	160,0	164,5
Total Non-Current Liabilities	160,0	316,7
Shareholders' Equity	1.961,5	2.028,3
Total Liabilities and Shareholders' Equity	2.463,9	2.723,5

Note: Anadolu Efes subsidiaries, excluding brewing and malt production subsidiaries in Turkey, are stated on cost basis in order to provide more comprehensive presentation.



Note 1: EBITDA here means earnings before interest (financial income/(expense) — ret), tax, share of net loss of associates, depreciation and amortisation, minus minority interest, and as applicable, minus gain on holding activities, plus loss/(gain) on sale of PPE disposals, provisions, reserves and impairment.

Note 2: Figures for EBI are obtained from consolidated financial statements prepared in accordance with IFRS.

INTERNATIONAL BEER OPERATIONS (EBI)	(EBI)	
Highlighted Balance Sheet Items as of 31.03.2010 and 31.12.2009	31.12.2009	
Prepared In Accordance with IFRS (million USD)		
	2009/12	2010/3
Cash and Cash Equivalents and Investments in Securities	219,1	181,1
Trade Receivables	56,9	58,6
Inventories	126,6	132,4
Other Current Assets	29,3	33,8
Total Current Assets	432,5	406,6
Property, Plant and Equipment	676,4	6,989
Intangible Assets (including goodwill)	456,1	465,2
Investments in Associates	30,1	26,4
Other Non-Current Assets	28,8	29,3
Total Non-Current Assets	1.194,5	1.210,9
Total Assets	1.626,9	1.617,5
Trade and Other Payables	154,2	192,1
Short-term Borrowings (including current portion of long-term debt and lease obligations)	228,0	163,3
Total Current Liabilities	382,2	355,4
Long-term Borrowings (including lease obligations)	473,7	451,7
Other Non-Current Liabilities	6.79	86,6
Total Non-Current Liabilities	541,6	538,3
Total Rouite	703.2	773.8
Ambor mar	1,000	26
Total Liabilities and Shareholders' Equity	1.626,9	1.617,5

Note 1: Figures for EBI are obtained from consolidated financial statements prepared in accordance with IFRS.



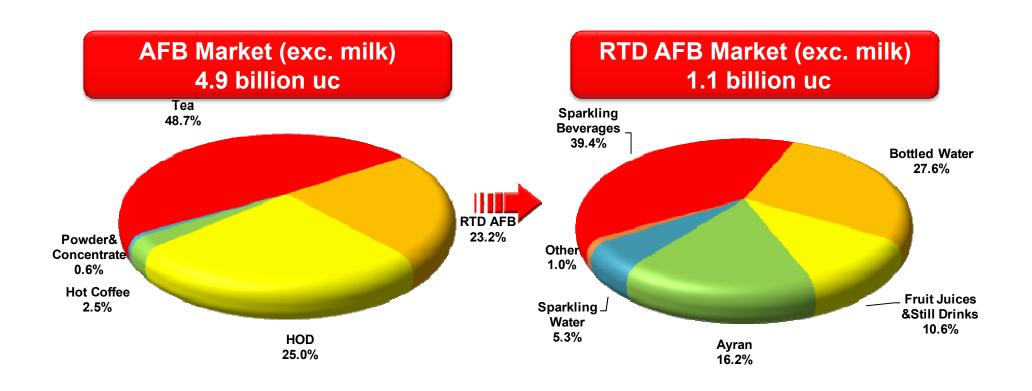
SOFT DRINK OPERATIONS (CCI) Consolidated Income Statements For the Three Months Period Ended 31.03.2010 and 31.03.2009 Prepared In Accordance with IFRS as per CMB Regulations (million TRL)	and 31.03.2009	
	2009/3	2010/3
Sales Volume(million Unit Case)	103,6	112,5
Sales (net)	439,3	6,444
Cost of Sales	(290,9)	(290,8)
GROSS PROFIT	148,4	154,1
Operating Expenses	(136,7)	(138,5)
Other Operating Income / (Expense) (net)	(0,3)	-1,5
EBIT	11,5	14,1
Gain / (Loss) from Associates	0,0	0,0
Financial Income / (Expense) (net)	(71,9)	(0,8)
INCOME BEFORE MINORITY INTEREST & TAX	(60,4)	13,2
Income Taxes	6,0	(4,6)
INCOME BEFORE MINORITY INTEREST	(59,5)	9,6
Attributable to,		
Minority Interest	(0,8)	(0,2)
Net Income attributable to Shareholders	(58,8)	8,8
EBITDA	47.2	53,3
		i.

tions, depreciation and other relevant non-cash items up to EBIT.	ildated financial results prepared in accordance with IFRS as per CMB regulations.
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1: EBIT	2: Figur
Note	Note

SOFT DRINK OPERATIONS (CCI)		
Highighted Balance Sheet Items as of 31,03,2010 and 31,12,2009 Prepared In Accordance with IFRS as per CMB Regulations (million TRL)		20100
	2009/12	2010/3
Cash and Cash Equivalents	544,2	482,4
Investments in Securities	40,3	3,8
Trade Receivables and Due from Related Parties (net)	245,6	291,1
Inventory (net)	211,1	276,9
Other Receivables	2,9	3,7
Uner Current Assets Total Current Assets	141,8	1 243.7
TOTAL CHIEFLY ASSESS	1,105,7	1.643,1
Investment in Associate		
Property, Plant and Equipment	1.190,4	1.191,5
Intangible Assets (including goodwill)	450,3	453,8
Deffered Tax Assets	1,1	1,0
Other Non- Current Assets	35,4	20,5
Total Non-current Assets	1.677,7	1.667,5
Total Assets	2.863,6	2.911,2
Short-term Borrownings	9036	5 509
Trade Pavables and Due to Related Parties (net)	123.5	137.9
Other Paya bles	21.5	2,751
Outer Layanks Doctoins for Comments Tox	6.10	6,111
FIGURIOR for Employee Banefic	0,0	0,0
FLOVENDIN 101 EMPRINGE DETERMS	11,7	260
Outer Current Labilities Total Current Liabilities	1.137.6	6'00'
Long- term Borrowings	385,0	653,0
Provision of Lappoyce Deficies Deficed Tax Liabilities	38,8	33,2
Total Non-Current Liabilities	456,1	716,2
Total Equity	1.269,9	1.285,2
Total Liabilities and Shareholders' Equity	2.863,6	2.911,2
Note 1: Figures for CCI are obtained from consolidated financial results prepared in accordance with IFRS as per CMB regulations.	with IFRS as per CMB regu	lations.



Turkey Alcohol Free Beverage Market - 2009



Source: Canadean

Hot tea category constitutes 49% of alcohol-free beverages

